## The Immunity To Change (ITC)

Warm-up/Notes	Column #1 Self- Improvement Goal	Column #2 Doing/Not Doing	Column #3 Competing Commitment	Column #4 Your Big Assumption
Ideas for self-improvement goal:  • Stop procrastinating  • Learn time management  • Work more efficiently  • Be more organized	Improvement Goal:  I am committed to get better at prioritizing (so that I can balance the responsibility of running a business and my need to give back to my community).  Level of importance 1-5  4  3 reasons:  1) This will enable me to manage my time better and not feel so rushed.  2) I will have an easier time setting realistic timelines for projects.  3) I will feel more at ease saying no.	<ul> <li>Saying yes to everything I am asked to do</li> <li>Taking phone calls from friends that need help when I should be working</li> <li>Lots of volunteer work</li> <li>When I get stressed eat, watch the news channel, read murder mysteries</li> <li>Not Doing:</li> <li>Prioritizing my projects</li> <li>Setting realistic timelines</li> <li>Not asking for help</li> <li>Not asking to push back dates for completion.</li> <li>Not saying no to additional volunteer work</li> <li>Not doing fun things in the middle of the day to wake-up my brain.</li> </ul>	<ul> <li>Worry Box</li> <li>If I say no, people will feel let down and won't ask again,</li> <li>Friends will think I am rude and won't like me</li> <li>Fear setting a schedule will cramp my creativity.</li> <li>Embarrassed to move a timeline, don't want to be seen as incompetent.</li> <li>Exercising and meditating won't work because I will be worried about what I should be doing.</li> <li>Competing Commitments: <ol> <li>I am committed to:</li> <li>I am committed to having others like me.</li> <li>Not upsetting people or letting them down.</li> <li>Not feeling embarrassed or looked down on by others.</li> <li>Not trying something new</li> <li>Not taking time for myself</li> </ol> </li> </ul>	I assume that if I am not seen as kind, friendly or accommodating, then people will lose their respect for me.  I assume if I let people down, then I will never feel good about my work.  I assume that I if take time for myself, then I will look like I am slacking in my business tasks.  I assume that I if I'm not busy all of the time then I'm not proving my value.  I assume my self-worth is base on what I do.